

Which One Are You Most Like?

Go through and circle the number of the one that most closely matches you. This is a good exercise to identify problem areas but more importantly helps you create a model for who you want to become.



Average Practice Owner
\$100k to 160k (Take-Home)



“Power” Practice Owner
\$260k to 600k (Take-Home)

1. Long DAILY To-Do list (10-20)
2. Fires every day.
3. Staff always make mistakes.
4. Not much smiling when out on the floor w patients (because...
5. Spends 40+ hrs in clinic treating & tasks others should be.
6. Hardly spends any time on correct things.
7. Regularly behind on paperwork.
8. Gets home late.
9. Quick to anger.
10. Financial roller coaster.
11. Worries about where next patient will come from.
12. Uncertain what they will leave the kids when they die.

1. Short WEEKLY To-Do list (1-3)
2. No fires.
3. Staff are confident & skilled.
4. Smiles & laughs while out on the floor treating patients.
5. Spends 20 hrs per week in clinic.
6. Spends 20 hrs per week on “Power Tasks”.
7. Never behind.
8. Gets home early.
9. Slow to anger.
10. Financially stable and strong.
11. Never worries.
12. Secure in the legacy they have already built.

Learn how to become a Power Practice Owner at <http://apc11.com>.